

*Looking back to*

# LEARN FASTER, WORK SMARTER & LIVE FULLER

*by Lisa Conway*



*Before you start planning for 2016, my advice is to review the year you just had. It's all fine and dandy to desire new things and want for a better and bigger year. First, you need to ask yourself what happened last year? What didn't work? What did work? What areas can you earmark for more success this year?*

**It's not about beating yourself up for choices you made or finding anyone to blame. It's about building a bedrock for a great 2016. We learn from our mistakes. Most of our baggage, good and bad, comes from our mistakes. Yet few people reflect and do the**

**little tweaks needed before continuing on.**

For example, if you want to employ another team member, ask yourself what works well in your team? Grab a blank sheet of paper and write down the names of those team members who

were (or are) a perfect fit in your salon. Was it someone you worked with 10 years ago? Maybe it's that first-year apprentice who brought a breath of fresh air to your salon before relocating interstate with her family. List them all.